Kyle Zapcic
Software Engineer
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Portfolio ● **Github** ● **LinkedIn**

SUMMARY
Software engineer and former real estate broker with a passion for programming. I possess the technical skills of an engineer coupled with a demonstrated knowledge of the real estate industries. Experienced in full brokerage, comparative market analysis, client service, contracts, and negotiations.

SKILLS - **React**, **JavaScript**, Node.js, TypeScript, Next.js, Express, Redux, MongoDB, Java, SpringBoot, Git/Github, Docker, AWS, SQL, PostgreSQL, CSS, HTML, VSCode.

WORK EXPERIENCE
Redfin Corporation, Irvine, CA and Charlotte, NC   September 2016 – Present
Senior Sales Broker
- Advocated for client success in real estate transactions, managing market analysis, client relationships, and multiple projects
- Achieved lifetime sales of more than $100M+ across over 150 transactions,
- Provided feedback to Product Management on new Agent Tools features, influencing UX enhancements
- Participated in Software Development Mentorship program, discussing system design, CI/CD, microservices

Yardi Systems, Irvine, CA   August 2014 - April 2015
Technical Account Manager (RentCafé)
- Led RentCafe portal implementations, integrating with Yardi Voyager and several other complementary products, for mid-size and enterprise multifamily clients.
- Scoped projects, defined goals, and coordinated cross-functional teams to meet timelines and deliverables.
- Successfully implemented 20+ projects and identified/debugged client-specific issues to ensure client success.

Vidcaster, San Francisco, CA   September 2013 - April 2014
Sales Consultant
- Sold custom web video library display solutions
- Partnered with product, engineering, legal, and marketing teams to align roadmaps with customer feedback.
- Developed scope of work and professional services for implementations

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APPLICATIONS
Christmas Wishlist - React, JavaScript, Java, Spring, Docker   **Live Site** | **Github**
Dynamic wishlist item tracker helping you plan the holidays better.
- Developed the full Java Spring Boot back-end API, building models, endpoints, and routes. Deployed with Docker.
- Implemented a React front end with integrated components, using best practices for state management.
- Orchestrated full user authentication with error handling, password hashing, and validation.

Rightsize Meals - Node.js, Handlebars.js, Bootstrap, Postgres, Sequelize   **Live Site** | **Github**
Full-stack application that allows users to discover calorie and food recommendations.
- Integrated the Handlebars templating engine for applications primary user interface.
- Created site design and user experience with Bootstrap.
- Incorporated an external Food API to fetch information on calorie info to track intake.

House Compass- React, Google Maps Javascript API   **Live Site** | **Github**
Real estate app helping users search and find the direction of any address
- Designed and developed a fully functional React app with dynamic Google Maps API integrations
- Implemented responsive, modern UI/UX using Tailwind CSS and optimized performance with Vite.
- Deployed the application on AWS, ensuring scalability and reliable accessibility.

EDUCATION
UNC-Charlotte, Charlotte, NC   June 2024
Graduate of the Full-Stack Software-Engineering curriculum.
University of Massachusetts–Commonwealth Honors College, Amherst, MA   May 2010
Bachelor of Science in Business Administration (Cum Laude)
Oxford University, Oxford, UK   July 2006
English Literature Certificate

ACCOMPLISHMENTS
Coding Certificates: Codecademy HTML, CSS, and JavaScript courses.
Real Estate Licenses and Certifications: Broker: California-2016, North Carolina-2022, South Carolina-2023